



FERMATA

FERMATA GROUPS, EVENTS & WEDDING BUYOUTS

At Hotel Fermata, we create intimate, thoughtfully curated experiences for groups looking to gather, whether for retreats, creative offsites or celebrations on full property buyouts.

Set directly on the ocean in Santa Teresa, Fermata offers a boutique-scale setting that feels both relaxed and social. Our design-forward rooms, collection of common areas, and beachfront location create a natural flow between togetherness and personal space, all guided by the rhythm of the sea.

Groups enjoy the ease of having everything in one place: oceanfront dining at Fermata Kitchen, flexible spaces for movement or meetings, and a team attuned to the details that matter. From custom food and beverage experiences to personalized on-site coordination, we work closely with hosts to shape a stay that feels effortless, grounded, and distinctly Fermata.

Whether your group comes together to surf, create, reflect, or celebrate, our setting invites connection to each other, to the ocean, and to the slower, intentional pace within Costa Rica life.

ACCOMMODATIONS

Our accommodation mix is designed to support gatherings of all kinds, offering flexibility and privacy at the same time. With a combination of standalone casitas, suites, rooms, and a private villa, groups can be thoughtfully arranged to suit hosts, couples, families, and friends alike.



Two Bedroom Villa

Our largest and most exclusive accommodation, ideal for wedding couples, retreat hosts, or VIP guests. The villa features two king bedrooms with ensuite indoor/outdoor bathrooms, a full chef's kitchen, and a spacious living area with two built-in twin daybeds. A covered terrace with dining and lounge areas creates an effortless indoor-outdoor flow, offering privacy while remaining closely connected to the heart of the property and the beach.

Suites

Perfect for couples, small families, or key members of a group who appreciate extra space. Each suite includes a king bed, a generous separate living area with a queen-size pull-out sofa, and an outdoor lounge area ideal for relaxing between events or hosting informal moments before gathering together.

Oceanfront Casitas

Positioned directly on Santa Teresa's beachfront, these standalone casitas are an ideal choice for couples seeking privacy and calm during a group stay. Each features a king bed and a covered outdoor shower nestled into the landscape. Quiet, intimate, and connected to nature, they are often favored by wedding couples' families or guests looking for a more secluded experience.

Casitas

Our signature standalone casitas offer a balance of space, privacy, and connection. With a king bed and a twin daybed tucked into a private nook, they work beautifully for couples or small families attending events. Covered outdoor showers and lounge areas enhance the sense of ease and indoor-outdoor living that defines Fermata.



King Rooms

Comfortable, flexible, and well suited for families or friends within a group. These rooms feature a king bed and private outdoor space and can be customized upon request converted to two twin beds, complemented with an additional twin daybed, a pack-and-play, or reserved as connecting rooms.

Deluxe King Rooms

With a private balcony and private outside shower, our Deluxe King Rooms offer a king bed complemented by a twin-size daybed, perfect for relaxing or accommodating an additional guest.

Double Queen Rooms

Generously sized, these rooms include two queen beds, an indoor shower, and a private balcony. They are ideal for friends traveling together or family members attending celebrations, offering comfort without compromising style.



COMMON AREAS AND AMENITIES

All our Hotel Fermata spaces are designed to move easily between social energy and quiet moments.

Every experience can be shaped around the group's flow, with thoughtful service, flexible setups, and the ocean as your constant backdrop.



Fermata Kitchen

Our on-site, oceanfront restaurant is the social heart of the hotel. With sweeping views and an elegant yet laidback atmosphere, it's a natural gathering place for group meals, welcome dinners, and celebratory events. The menu is crafted for sharing, encouraging connection and lingering conversations long after plates are cleared.

Just outside, the beachfront lawn becomes a magical setting at sunset, perfect for welcome aperitivos, cocktail hours, rehearsal gatherings, or relaxed post-ceremony celebrations with music, ocean breeze, and golden light.

- Open daily from 6 a.m. to 9 p.m.
- Customized group dining available
- Restaurant buyouts available with full hotel buyouts

Beach House

A relaxed space that works beautifully as a casual group hangout. With its come-as-you-are vibe, the Beach House works well for informal gatherings that bring people together without feeling staged.

The space is well suited for:

- Small meetings or relaxed gatherings
- Post-surf meetups
- Coffee breaks
- Pre-dinner cocktails with passed hors d'oeuvres or mid-day tea parties
- Private mixology classes or barista-led tastings

Surf School

For surf retreats, active groups, or guests wanting to add a quintessential Santa Teresa experience, Fermata's in-house surf school offers:

- Private group lessons for all levels
- Expert coaching with photo and video analysis
- Direct beach access and curated board selection



Spa

A calm, tucked-away sanctuary designed for restoration. Our spa offerings can be customized for groups or events, making it ideal for:

- Pre-wedding relaxation and recovery
- Wellness-focused retreats
- Individual treatments scheduled around group programming
- High-quality therapies and treatments that guests slow down and reset between celebrations or sessions.

Onsite Concierge

Our dedicated concierge team handles the logistics so hosts and guests can stay fully present. Serving as a central point of coordination, we help schedules run smoothly while keeping the overall experience relaxed and effortless. From airport transfers and local transportation to restaurant reservations, surf sessions, adventure outings, and private charters, every detail is managed with care and ease.

Beach Setup

We take care of the details so your group can fully enjoy the shoreline. From shade tents and loungers to fresh towels and cold water, our team handles setup and breakdown.



BUYOUT OPTIONS

Keys: 35

Max amount of guests in rooms: 110

Max amount of guests for events: 115

Peak Season

Jan. 5 - Apr. 30 and Dec. 1 - 15

- Buyout price per night: \$38,000
- Minimum nights required for full buyout: 5 (\$190,000)
- Premium for closing restaurant on day of event: \$15,000
- Minimum restaurant consumption for buyout IF closing restaurant to the public: \$40,000 (+\$10,000 for each additional buyout day)
- Common area or setup fees may apply and will be determined case by case.

Green Season

May 1 - Nov. 30

- Buyout price per night: \$22,000 (20% discount)
- Minimum nights required for full buyout: 3 (\$66,000)
- Premium for closing restaurant on day of event: \$10,000
- Minimum restaurant consumption for buyout IF closing restaurant to the public during stay: \$25,000 (+\$8,000 for each additional buyout day)

Commissions

Payout commission to wedding planner: 10% on accommodations

Payment Plan

Payment plan: 25% to secure reservation, 25% 1 year before wedding date, remaining balance 4 months prior to event.

Cancellation Policy

Any cancellation or changes made 120 days or less before the event are non-refundable.



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